

Transcript

January 20, 2025, 9:02AM

□ **Jackie Kwinika** started transcription

JK Jackie Kwinika 0:04

2025 RFB 527 it is for the appointment of service provider for provision of an e-mail continuity solution for a period of five years and then today is the 20th of January 2025. At the time on my clock.

Now it's 2 past 11.

I will introduction.

I am Jacob Kunika, SCM specialist working on this project and I'm with my colleague here. The end user manager.

Praline, please introduce yourself.

DR Dr. Tsietsi Raleting 0:38

Good morning, colleagues.

My name is th ralidi. I work as it manager for Penssed HIV. You can call my cell number must call it.

JK Jackie Kwinika 0:46

Yeah.

DR Dr. Tsietsi Raleting 0:51

With ADR, when the naming must call it as th, it's fine.

JK Jackie Kwinika 0:58

An apology is submitted. Thank you.

DR Dr. Tsietsi Raleting 1:00

And subtit sure.

JK Jackie Kwinika 1:03

Thank you.

Please be there.

Prospective bidders, please capture your details in the chat there by indicating the company name, your name and your contact details for record purposes.

But this is not a compulsory briefing session.

But we do keep records.

Of attendance.

Thank you.

Please confirm if you are able to see my screen.

GG **Glen Tembe Group** 1:39

Yes, visible.

JK **Jackie Kwinika** 1:41

OK.

Thank you.

And then I'll hand over to the end user manager to take you through the.

Terms of reference over to you, doctor.

DR **Dr. Tsietsi Raleting** 1:54

I will appreciate us to work together here line by line so that when questions come, we can easily.

Attend to them based on what is on the document or what is not understood with regard to what is on the document.

So I'll start with Section 1, Section 1.

It read bankseta background.

And I will not read 1.1.

And I'll just read 1.21.1 is our origin with regard to the legislation and then 1.2 is that we are identified as a Schedule 3A public entity in terms of PFMA.

Of 1999, as amended. Then we do have a 92 staff members in our organogram.

Which may grow to 112 in the future and then?

Then you are referred to by 1.3 to our website for any other information with regards to the publications.

With specific reference to the annual report of BANKSET.

Then the purpose of this project.

The BANKSETA seeks to appoint a suitably qualified, certified experienced provider.

For e-mail continuity solution for a period of five years.

The background of the project is that the BANKSETA is currently using M365 E 5.
And.

Then exchange online with.

Licenses of 150 mailboxes each mailbox has 100 gig.

Of space.

And also one can enable online archiving of also hundred. I think that IB 4GB there
on 3.2 on the last.

What it should be ignored?

What we are saying is that 100 gigabytes, not 100. I gigabytes that I should be
ignored, then the.

3.3 the current mailbox size for sending and receiving is 35 megabytes, and then the
BANKSETA does not have an online exchange.

So we are using fully exchange online.

SS Samukelisiwe Sibisi 4:35

Understand velashay mode.

DR Dr. Tsietsi Raleting 4:41

Thank you for that.

And then scope of work.

I'll read this thing. Therefore request that providers go with me line by line.

We are the service provider that we expect to have on board or the solution that we
expect to have from the service provider.

It's a comprehensive suite of e-mail management solution to support cyber
resilience.

Efforts and then we need to provide security continuity, archiving cloud services in a
e-mail management system designed to protect e-mail and show access.

And simplify the tasks of managing e-mail.

So it should allow us to navigate the emails with ease while they are made available
and while they are secure.

And we can also access them in the future and this solution should offer advanced
protection against phishing, ransomware, social engineering and impersonation
attacks.

So your solution must be able to to a larger extent.

Assist bankseta.

To be out of the fishing, ransomware and social engineering.

Practices. The solution should provide e-mail Security Service that provides advanced protection against threats.

It should provide at least 99 protection against the spam.

The solution should offer e-mail archiving solution that offers secure perpetual storage and centralized policy management tools for easier archiving of emails and document.

And fights.

4.7 the solution should provide fast e-mail search tools.

To enable employees to find emails within seconds.

And administrators can easily meet compliance requirements with support of E discovery and litigation hold requests. Then the solution 4.8 should enable access to.

Life and historic e-mail attachments, even when the e-mail server is down.

So to an extent, this solution should be where the Microsoft Exchange down be available for the purpose of 4.84 point 9, improve the user experience by.

Ending mailbox size restriction over fast access to archives.

And delivering continuous access to to emails.

We do have a a restriction of 35 mega pix. When we send we wanted a solution to at least address that component in four point 94.10 provide a migration e-mail ingestion.

Does the provider of e-mail mocks mailboxes from exchange online into the proposed solution?

So when you are appointed and we implement the project we want.

All emails that are not in the solution to be in the solution and then we start from there 4.11. The solution must allow emails to be sent and received from Microsoft Exchange via the proposed solution.

So then the solution will be when I send the e-mail from Microsoft Exchange, it must then go through the solution and when I receive I must receive from the solution.

The service provider should assist the BANKSETA with data migration at the end of the contract. So in five years.

You are required also to make provision for the data migration to which will then assume all data that will be in your solution.

Should we then migrate to another provider? Another solution?

Then the service provider must provide.

Maintenance and support for the reparation of the contract.

What we expect here is that we want to get support from you throughout.

So the maintenance of the solution, because the solution will be run on your environment or even it may be you must be responsible for its operation and we must give bankseta support where we cannot find locate.

What we are looking for and also the configurations that may need to be set up, then 4.14 provide.

Provide centralised and automated e-mail signature capability.

In this case, Bankseta does vary the e-mail signatures from month or events. As a result, would like that to be centralized and then be.

The updated SN1 required the example provided.

There was June and August banners that may come through.

That is the scope of work, the background, the purpose of the project, Jackie.

But must I continue with competence?

JK Jackie Kwinika 10:34

Thanks doctor.

Yeah, I think you can touch on the competencies.

DR Dr. Tsietsi Raleting 10:37

Oh, OK.

The Section 5 is competency and expertise.

Required to run successfully this project.

Let's go to that five point banks, Vicky. It's fine.

And the service provider should provide a minimum of three team members to fulfil the three roles detailed below, with experience in the proposed e-mail.

Continue to solution.

Each team member must be allocated one role in the project.

No team member will be allowed to be allocated more than one role, so the project manager will not find him herself as a team member. One or two member two and the same for team member, one team Member 2 with regards to project management or even being a.

Team member one or two either case.

So what we are expecting from the team leader, the team leader?

Must clearly.

Indicate the project management certificate or any document that can prove that such qualification is obtained by the team leader. Then the team leader at the same time must also be in possession of NQ of Level 6, at least in any field. We do understand that.

It may be for those who studied, but business is for those who, yeah.

Have business entrepreneur so you also want to accommodate every other person that may have interest in this solution and competences.

Then team member one team member one must at least have nqf level 5 or higher in any field.

Team member one must also have experience in the proposed solution. Let's say for example, the solution that you are proposing for Penseta is rallying.

E-mail continued.

Then you must have experience of working on validating e-mail.

Continued to for quite some time. Then you must also be certified in that e-mail.

Continued solution, so relating e-mail.

Continuing to solution should have offered you some form of certification to prove that you can maintain support configure.

And manage the rising e-mail continuity solution.

Then team member #2 must have an Q of Level 5 or higher in any field experience in a proposed e-mail continuity solution.

That will be relating. That thing then must have a certificate in Microsoft Exchange.

Bankseta is running Microsoft Exchange online. Will appreciate that.

The service provider that will give us an e-mail continuing to solution.

Have a certification in Microsoft Exchange.

As a team member too, the service provider should show its track record in provision of e-mail.

Continued solution work through reference letters and clients and from clients where it has provided or is currently providing the work. The reference letters should be in the service providers or service providers client letter.

Indicating work successfully implemented or is currently implemented. The service provider must be certified, have a reseller agreement in provision of the proposed solution.

So if the solution is not yours in House solution and then is from relating, continuity must have at least an agreement with relating.

E-mail solution for the provision of this in this tender.

And then the contract will be valid for the contracts from the contractor sign in date by both parties for a period of five years.

60 full months that will be providing support to us for e-mail continued in this time of cyber. You will be very active in terms of retrieving and protecting.

Jackie, pricing, must I take pricing as well?

JK Jackie Kwinika 15:15

Let me take over. Thanks, Mai chair.

DR Dr. Tsietsi Raleting 15:17

Please.

JK Jackie Kwinika 15:18

Sure.

Thanks. I will continue at bullet .7, which is the price instruction.

NB The pricing schedule must be completed as per the format on attach.

An exhaust who failed to comply with this requirement will be disqualified.

I will.

Quickly show you that annexure.

TM Tia Muzondo 15:49

And.

JK Jackie Kwinika 15:51

OK.

Sorry about that. I'll quickly project there on next year.

You can see what kind of a document.

Take this.

Please confirm if you are able to see my screen.

DR Dr. Tsietsi Raleting 16:10

Visible checker.

JK Jackie Kwinika 16:12

Perfect. Thank you.

That is the annexure. Then you need to complete only the yellow section.

That's where you need to compute your migration.

Need to indicate that the amount for migration there on that yellow section.

And then maybe installation cost or set up cost if it is there, it's not that much for all this cost to be there.

Sometimes maybe migration is your setup cost or whatsoever.

But if he's there, you will come and say this is code for the setup which we expect it to be once off at the beginning only in year one we'll have these two costs and then. User awareness session.

I see it's yearly.

There it means every time once per year you will do a user awareness session and then on that user annotation maybe if it's free. Also you can just leave it at 00, but if you are costing for that.

You can indicate maybe it's 2.5 for that user awareness session and then Technical Support. It will be monthly.

It will indicate maybe it's 100 grand per month.

It will automatically calculate the yearly fee as well indicated that it's going to be 12 units, which is a year.

Then you'll do the same on the other years, and then there is also the fee at the end of the contract.

Migration.

At the end of contract and then you will indicate how much is it to migrate to a new system or to another system. At the end of the contract, maybe you'll say.

End of contract. I'll tell you 40,000 to to migrate or I'm gonna do it at a more fee whatsoever.

You will simply indicate that I believe this is so simple to work on, and then if there are any cost you believe you might requirements you will come here and say I'm based in Cape Town and then maybe I feel like user awareness or whatsoever initial setup I.

Need to come to Centurion.

Head office to do the set up.

Or maybe I'll do it online.

That's up to you.

You know how these systems work, then in case you're incapacitated to send your own, you just say I'll need some accommodation there.

I'm gonna spend a week with my team in in Jobeck for five days.

I'm gonna need 5000 maybe then it will calculate.

And the total for you there?

And it's 5000.

In five days, maybe.

Let's say 25,000 for the five days.

Then you can simply work around.

The.

On other items you are a little bit to chop and change the. I believe you are on a computer literate right? You will be able to work on this solution, but you can indicate whatever items you believe.

You gonna need there.

Maybe you believe it's not indicated if something is not here, please do not tamper with this section 'cause you saw that instruction that NP instruction you need to leave this section if something is not here.

Please include it underneath here.

Do not change anything.

Do not change it anywhere. If you believe the installation cost is called something else at your company, maybe it's a project free or whatsoever you call it that site.

Come here and say project free.

Or project initiation. Whatsoever you call it.

Include those fees underneath here on the yellow section, and then if something.

User awareness. You call it training.

Do not change and say training. Here we want you to be user awareness.

Live it the way it is.

Formally tamper with the yellow section.

I think it's clear.

It's just A1 pager for all the years. If you believe something, maybe your migration is going to happen yearly. Do not come here and tamper with this pricing schedule.

Just say you've got.

A section here.

When I say I migrate every year, migration for every year.

And then it's 100,000 whatsoever.

Or maybe.

Or they did not include backup whatsoever.

Then you'll come and say backup backup.

It's 200 a month and then you do your calculations.

And.

You submitted clean, clean and clear by some shape.

I believe I am clear.

I'll go back to the Tor.

OK. Thanks on Bullet 7.1.

It says the quoted prices will remain fixed for the particular year indicated for the duration of the contract.

It means you need to make adjustment for up to five years.

You cannot come back in year five and say or in year four and say I would like to increase XY and Z you that will not be entertained.

Please ensure that you do your projections correctly attached pricing.

Appendix H will be completed in full.

Bankseta will not entertain price adjustment after.

The signing of contract and therefore important that all pricing elements are disclosed. Pricing should show vet separately. If you got vet, if you are not a vet vendor, you can simply delete the vet portion.

The bidas are therefore required to indicate a total bidding price by complete completing the pricing schedule provided in full.

Sufficient detail should be included to enable the BANKSET to fully understand the make up of the overall pricing.

Oil pricing assumptions exclude cost and estimated cost should be clearly be documented.

The Banksta assumed that the pricing document as supplied is complete and covers all cost associated with this project.

Submission requirements. All submissions should be delivered in individual envelopes as per clause, 8.4 and 8.5.

Respondent should take the particular care to issue that they are no discrepancies between all submissions presented to the bankseta.

The banks have the right to reject any submission if they are discrepancies identified in the submission thereto. Document should be submitted as follows. One hard copy. Clearly Mark original and one copied version of the original and a soft copy of the electronic.

And then it gonna be envelope. One original envelope 2.

It's copy and then envelope three is pricing and SBD.

Then my advice here.

Was people don't normally put their envelope three on the soft copy.

Please ensure that the content of envelope three is included in the soft copy for in case it might become very helpful for you one day.

The bankseta.

Preference points claim form is part of a envelope three, and then each individual envelope must be clearly marked with the following information with the tender name and the tender number submission that affects the sent via telex and electronic mail delivery will not be accepted.

All submissions received by will become the property of Bankseta and will not be returned to the respondent.

Submission must be inserted into the submission box available at reception area of the BANKSTA offices.

That is our address. The Eco Origin Office park in Centura.

And the banks that is situated in a very large office park with security offices at the main gate, please allow at least 30 minutes to clear security and navigate through the office park. You are in a big office park, but there is one gate that does not have.

Security access like you cannot access that gate that gate if you are not a tenant.

There are two gate one you cannot access.

Please ensure that you are here on time so you can go to the right gate.

In case you are at the wrong gate 'cause you don't stand at the gate. If you don't see the.

Security officers use the other gate.

There are two gate there.

And B the service providers request to sign a register on their submission. When you submit those documents, Please ensure that you sign the register. But two when you are sending your friend your driver.

Whoever you are sending.

For them to come.

And also the Korea people please.

Give them the correct details, maybe on the Korean put a note on your way bill to say tender.

Please register the tender on the tender register and then the company name.

Is this then the contact number?

Is this cause Korea people just come there and write Korea and we don't know which company is that?

Please help them put more info on your waybill.

The notes on the way bill to say please register the tender on the tender.

Register the name of the company.

Is this the the contact person?

Is this and then the contract number is gonna be easy for us to assist the Courier people to capture your information. Also when sending your drivers and your friends, you find that you have got multiple companies. Maybe you've got 10 companies and sometimes the driver does not know.

Which companies bidding or your friend, does not know?

Which companies bid in?

Please also help those people with the correct information of who is bidding from your 20 companies so they can capture the correct information. A tender will be considered late if received after the specified date and time. The service providers are therefore strongly advised to ensure that tenders be.

Despatched allowing enough time for unforeseen events that delay the delivery of the tender you cannot entertain.

What you see now? It's raining.

Every day don't come here and say that the bridge has fallen.

Then you became late because of the bridge.

Please be here on time.

For any queries.

You need to contact myself. Jackie quinika.

I'll update the document there because it's still saying Jack is supposed to send an e-mail to jackiek@bankseta.org dot za.

And then all clarification on or inquiries should be made in writing and received by the bank seat at least 14 days before closing date of the tender. Telephone request for clarification will not be accepted.

All patients received after briefing after the briefing session and the B starts.

Answers will be updated on the website under the tender.

Kindly check BNC dot website for information before finalizing off your bid.

Should any questions submitted not be included in the responses on the website?

At least five days before tender closes, kindly e-mail this to Jackie K at Bankseta and copy SCM and then you can also escalate to rapula S at bankseta and info at

bankseta if you are not finding any joy from JK K and SCM.

E-mail.

This is the tender timeline.

The we are closing.

11 Feb 2025 and yeah, see those date and then this evaluation clarification, provisional award contract signatures. Those are just some wish wish date.

Let me see.

10 day evaluation and education bid will be evaluated in three phases, which is the compliance or eligibility evaluation.

Is that not passed?

This compliance eligibility evaluation will be disqualified from participating the next stage.

And then technical functionality evaluation.

I do not meet the minimum threshold indicating technical and functional evaluation will not be participating in the final evaluation state final evaluation stage is price and banks are preferential procurement points. Bidder will be appointed, bidder will be appointed on the highest score like whoever scores the highest will.

Be appointed for this project unless otherwise.

Compliance status.

Service provider must be registered on CSD.

Maintained by the National Treasury and access on the Surgi website.

The bank sector, before making an hour, shall check on the Central supplier database whether the bidder or any of its directors as listed or indicated as restricted from doing business with the public sector and person prohibited. The bidders takes status is compliant, the bidders is directors or manage.

Are not employees of the state.

Or if a director is an employee of the state.

The service provider and or the directors have permission to do business with the state as provided for in the legislation. Banks that will not award any bids to service providers who do not comply with the.

Banking will afford bidders a chance to clarify and provide evidence where there is any adverse information on CSD report compliance or eligibility. Respondent would not meet the requirements.

Below will be disqualified.

And be joint venture submission. Each partner to the JV must submit all documents

listed below.

It's clear failure to submit the items listed below will result in a bid being immediately disqualified.

Number one submission of the proposal is your normal proposal envelope and the pricing schedule an extra a. You find that some people will omit.

Or forget to include an extra 8.

There is nothing that can be done.

You are disqualified.

Svd, 146.1 need to be submitted including the Bankseta preference points claim document.

Special conditions that the bidder needs to.

Accept by signing the last page and submit.

This is part of this document.

Submission of CSD report. Should the bidder have any challenges with printing or providing CSD report on closing of the tendency SDM AAA number must be provided?

Service provider must be certified or and or have a reseller agreement in provision of a proposed e-mail continuity solution.

I think it's clear the functional or technical evaluation, the track record of the bidder which is equals to 30 point bidder should be provided through reference letter from clients where the bidder has successfully implemented or currently implementing an e-mail continuous solution.

Reference will be on client letterhead, be signed and dated.

Indicate the work done.

Show client contact details including the name and telephone or e-mail address.

Ensure that those references you are submitting, they comply with this requirement.

If there is no date.

Or it is not signed or it's not on a letterhead or it does not show the work done or it does not have something here?

You might find yourself in trouble with the committee. This ensure that you comply with this requirement.

One difference is one point.

That's very clear.

Then if you give us five or more, we give a 5 point.

Experience and qualification of team leader the service provider should provide A-

Team leader with a project management certificate or any other supplementary proof and experience in it. Project management in the qualification on NQF level 6 or higher in any field should the bidder fail to comply with the.

To submit the copy of Nqf Level 6 qualification, the experience of the team leader will not be.

Considered.

The service provider should submit the detailed CV of the project team leader, demonstrating experience in IT management and a copy of qualification, certification or documentation of the team leader should be at least nqf level 6.

In any field certification documentation of the team leader in project management.

I think it's clear that the things we are looking for here.

Is project management certificate.

Or whatever you call that you did in project management. It means there's no NPF alignment.

Yeah. If you attended a three days project management.

Should 'cause you are able to submit there and then it project management experience is number 2.

#3, it's NKF level 6IN whatever qualification, it means we are taking theology is fine.

Geology is fine.

It is fine.

Ever and KF, level 6 you have.

You are free to provide.

We will score you points for that proposal should show a list of project or project the team leader has worked on on the on with the name, position or role on the project, name of the company client where the service was rendered, the year, the end, the month.

And project name, including a brief description, summary of experience in any IT project.

Management.

Team leader name put tell us your name. There your position.

Name of the company or your client. The year and the month of the Services project.

Name and the brief description, the year and the month.

Year don't say come, don't say 2023 'cause. We won't know from when to when.

'cause. We need to know how many years of experience you have in this IT project management.

And then if you say 2023-2024 20/20/2016, we are not able to calculate and then the BC will deal with that accordingly.

But if you tell them that in January 2025 I started here and then until current, I'm still there.

Or January 2023. I was here until November 2023.

And then from October 2016 to November.

2019 I was here.

It's so simple for.

The committed to give you points accordingly.

Please make their job easy.

Should the team leader have worked on different project at one company?

Each project should be stated.

Also, if you work for one company, it's also fine 'cause we're looking at number of years not to any companies. If you wanted one company doing this IT project management for 16 years, yes it will be considered according to this.

Criteria five years or more is five points.

54 to less than five years is 4 points. If you can see that we saying 4 to less than five.

If you give us the the period there those month and year is so easy for us to calculate to know if you are one or more than.

One year or less than whatsoever.

The points are so here there this experience must be in it project management.

Team leader must be an employee or a director or the owner of the bidder.

The the bidder must clearly indicate the name of a person assigned to the role, and failure to do so will result in you not scoring points.

It is important that you don't do subcontracting here.

You must be an employee or a director.

Or the owner is the team leader.

Experience and qualification of team member one service provider.

Team member with experience in e-mail continuity solution team member one must have experience in e-mail continuity solution.

Qualification should be at least at nqf level 5 in the field. Whether you give us a geology.

Whatever you call it, you are fine.

At least it's at level 15 S it.

Fight in the proposed e-mail solution.

You must have certification to say you do whatever e-mail solution you are proposing. They must certify you to do that.

Solution service provider should submit the project list of the team member demonstrating experience in e-mail continuity solution implemented implementation and copy of the qualification of Team member at NF Level 5 in any field.

Should the bidder fail to submit a copy of any query of Level 5 qualification and certification, the proposed e-mail contains solution. The experience will not be considered.

The proposal should show a list of project completed on implementing an e-mail solution.

E-mail continuity solution with a team member number one name, name of company or client where the service was rendered the year, the month project name, including the brief description of the work that was done.

Table there will help you to say team member name #1 the room.

Name of the company or the client?

Year and month of service, project name and brief description, and then should the team member have worked on different projects at one company, each project should be status.

And then there's the scoring.

Make sure that we're going to use the and then here it does not share.

It means you can go and subcontract this person.

'Cause you are not restricted here, but on the team leader you are restricted. But on this criteria for Team member number one, it does not say any restriction here.

Team member #2.

Simsbury should submit A-Team member with experience in Microsoft, Microsoft Exchange Services and a confusion at NQF Level 5 or higher in any field certification in Microsoft Exchange Services is required here.

Service provider should submit detail detailed list of project of the team member demonstrating experience in the proposed e-mail solution.

Copy of the qualification of the team member, which should be at.

It's mkf. Level 5 will be submitted should it be the field to submit the copy of NK of Level 5 in qualification and certification in Microsoft Exchange Services.

The expense of team member will not be considered.

Proposal should show list of project worked on a Microsoft Exchange services with the name of the team member number two, name of the company client where the

work was done.

A brief description of summary of the work done in Microsoft Exchange Services.

That's the name, role, company name or client year and month project name or.

And a brief summary of the project be that complete, there is a table that I will show you.

But you will need to complete and then on evaluation. That is the metric and also I see here is does not say you must be an employee or the owner. It means you are free to go and look for someone who has got this requirement.

For and subcontract those people who can help you on your team if you believe.

When I go and meet someone with that certification of Microsoft, go there and look for that person.

Listen and then.

Four team members giving you 70 points for that, and then for the references we're giving you 30 points.

Team leader must be an employee, director, owner of the company, team members.

You can go and find those people. If you don't have them.

That is very clear and then team to be assigned to this role.

Tell us who is the team leader?

Tell us who is team member #1? Tell us.

Who is team member #2 experience of team leader is there?

You tell us complete this experience of team member.

You complete this experience of team member #2.

You complete this.

Meaning no need for you to give us those designer series.

We don't want those designer series of yours.

Complete this table if you feel it's more. You can put this information on a bigger page.

Whatsoever you want to use, but we want this information to tell us who is team member #2 and experience of.

Team member number one and also your team leader and then team leader who want to see it, project management.

And then two member #2 want to see.

Experience on the proposed e-mail solution team member #3 want to see experience on Microsoft change services.

Main certification on Microsoft and experience on Microsoft.

Proposed system there must be certified on that system.

And then also your team leader.

They must have it project management.

Experience. And then we were lenient on their qualification.

We were very, very lenient where we requested lower, lower, lower levels. I believe you will be able to find these people is the metric functional tool be evaluated using the following formula for each write area or sub criterion 'cause this is a bit complicated outside will give you.

An example of how.

We.

Come about when we do the calculations here.

'Cause it's saying 80 points if it's 30 points out of this five metrics, it means one year to less than two years.

That's one point.

One point is equivalent to six.

2.12.

Three points, 18, four points, 24, then five points is 30.

I think it's very clear and easy for you to understand, but if you don't understand.

I can explain that to you.

And then the minimum threshold that you need to get the year is 75.

Percent.

25% is the minimum threshold.

You must get 75% for you to be evaluated further for price and.

Friend's points, then perfect. This tender is an 8020 which is 80 for price and 20 for preference points.

And then that will be out of 100.

That is the formula for calculation the preference point this as bankseta specific preference points and then employment of black persons ownership by black persons. If you've got 51% black-owned is 7 points, 33% women owned is 4 points.

Any race is 4 points.

The 3% youth own any race. Three points.

The empowerment of peasants with disability ownership or by people who are disabled is 10 points, say 10%. If the if the company is owned by 10% disabled people.

Is 3 points. Then if the company or if the company is has got the 5% employment.

Of people with disabilities, you give you 3 promotion of small businesses.

It's also 3 point, but is an explanation of what's a small business.

Is this your Bible? If you want to understand our preference points better, you need to.

Read through the Bible. I will touch on the small business.

One small and medium business includes all South African businesses, Co operatives and non governmental organizers with annual turnover of up to 10 million or alternatively, these entities are recently incorporated, have been operating for less than one year and are project to have an annual turnover of less than.

10 million in the first year.

The ownership of a small medium business Co operative, non governmental organization should be.

100% South African.

And citizens or entities owned by 100% South African citizen think it's clear then on 16.7 false information from Bidas shoulder banks are asseting that any bidder has submitted any false information. The banks have made disqualify the bidder or suspended provider.

Cancel any award without prejudice to any other remedies available to bankseta, and report the service provider to international treasury.

The bid of service provider will be given an opportunity to give reason why the bestow should not take any action details about where false information is submitted.

Points scored by bidder in respect of preference points utilising bxta goals contribution will be added to points for price to arrive at the overall score.

Points will be rounded to the nearest 2 decimal that's legislated.

The review process in order to evaluate.

Educate proposal effectively imperative that applicants submit responsive applications to ensure an application will be regarded as responsive. It is imperative to comply with all conditions pertaining to the application and complete all the mandatory fields and questionnaires. All application duly lodged as per submission requirements will be evaluated in.

Accordance with the plated evaluation criteria or proposal will go through the BAC. And then will go through the BAC.

So I did occasion reasons for rejection.

Applicants shall not contact banksta on any matter pertaining the application from

time the application is closed to the time the applicant has been adjudicated. The result of the tender will be published.

By the banks, not only in the portal other than which was advertised. Did you put this on our website and also on E tenders? Any effort by an applicant to influence the evaluation application comparison application, our decision in any matter may result in rejection of the applicant's.

Consent.

Bring that shall reject a submission of the applicants community proven corrupt of fraudulent act in competing for a particular contract.

Tender conditions.

Pensar reserve the right to draw.

Momentums of relevant by notice in writing, by advertising in the mid in which the tender was originally advertised prior to closing date. Based on the right not to our Dist tender or partial order tender, the cause of preparing the application will not be reimbursed by reserve the right.

To conduct due diligence, yeah.

Yeah, you'll find those people who go to or who do references.

Like you say, banks, I did this work for bankseta and then banksta is not aware of that.

We do call banks, then ask bankseta XY and ZS made a submission and then they saying this is your reference.

They did work for you.

Please confirm if this is authentic and please confirm if they did the work and then banks it out will tell us yes.

These guys did the work for us and yes.

We are.

We're happy with the work and then if they say we don't know that person, it means we need to take the other route and report you to the National Treasury unless you prove us otherwise.

That the work was done.

Please be careful.

Please ensure that you submit the work that we have done and also.

Your experience when you say company, you did the work for company XY and Z.

We've got the contact details there please.

Ensure that you submit the correct information.

We don't have a problem with you being students.

Have the right to verify the information submitted and request for further information during evaluation of the proposal.

Yes, if there is something we might require from you, we will ask that information from you based shall not be liable for any direct, indirect, consequential or other losses or damages, including loss of profit that may be incurred by any person, including but not limited to, an applic.

Can shortlisted applicant or successful like you can do any director officer.

Or associated company thereof as a result of any alliance, or on or use of information supplied in response to this tender as a result of tender process contemplated in this tender document, banks that makes no representation, undertaking warranties whatsoever to any person in respect of the tender or.

Information contained in the tender.

This tender is confidential and appropriate carry.

Two bankseta and may not be used, reused, copied or distributed for any purpose other than in relation to the tender process without banksters priority 10 concept.

We also comply with the Pope Act in order to evaluate and adjudicate.

I think this.

Emphasis this tender is valid for 150 days from closing.

Fraud alert with issues with these people, with the scammers, the scammers. Every time we will publish.

The tender submission register to say company.

X is submitted for this tender and then add this X value as by law I require to do that this schemas. They go to the our website.

I don't know how they find your contact details.

They get your contact details in whatever way they find them. Then they send you e-mail to say, please call Mr. Mashawani, the Banksta CEO, on his role.

What? What? What number?

To discuss the tender agently.

Please note that bankseta.

Don't do any. Don't send any emails and ask service providers to do things on the call.

But we will normally do maybe in case you are awarded this tender, we will send you an e-mail to say Mr. XY and Z there is an e-mail.

We are awarding you this tender assigned award letter and send out through the

that our letter.

Then we do the contracting.

Phase and then whatsoever whatsoever there is we don't require any fee from you at any point.

There is no way where you are supposed to pay even one run to the bank set up for you to get any job. If you decide on your own to go and pay one run to someone for them to help you in a process, please do not come.

To Bankseta and complain.

Pay those people your money.

It's your money, but do not come to ask to complain.

Because definitely.

Please don't even say Jkeyi received an e-mail from you 'cause they people even copy our e-mail look like it's coming directly from me.

Jackie K, Ed. Bankseta. I don't know how they do it, but it will look like it's coming from me.

Please call Mr. Mashabane own number XY and Z, but I know you are it people I believe.

You will do better this time, and please don't even inform me, 'cause. I'm telling you now, you will definitely receive those e-mail.

Please, I don't even know how to know.

Just ignore those e-mail.

Only time I'll call you.

I'll say come this document.

But you don't fully complete.

Check boxes there.

Tell us if it's a yes or a no, or you don't not sign.

Maybe the the the SBD document. I'll say sign, SBD, 6.1 or SBD one or whatsoever.

I will not require anything, I don't.

I'll not require any money if you see an e-mail from myself asking you for money. No, it's not from me.

Please, it's not from me.

Whatever e-mail I sent, I need information regarding the tender for you to provide clarity. If it's a yes or a no or please fully complete this document, we don't know what's happening on XY and Z or clarify provide clarity on XY and Z when we appoint you we.

Give you an appointment letter. There's no exchange of any fee. If I come to you and say give me 300 and give me 200, that's your business.

That is your business. I am telling you, we don't need any fee year if you send an e-mail coming from myself or whoever from bankseta. Please do not make any payment to anyone. I believe it's clear. OK. Bankset does not charge any.

Does not charge for any documents or information in regard to any procurement at BANKSETA.

The bank site is aware of fraudsters approaching potential bidders purporting to be able to influence tenders or RFQ for a fee. Some of these fraudulent fraudsters may also try to impersonate Bankseta staff and may have details of the bids which they obtain from legislated tender reporting bidders are.

On that they should not pay any fee or entity.

In regard to Bankseta procurement, this will be viewed as participating in corrupt.

And for land practices, no one is able to influence any tender or RFQ outcome. Any approaches from any person or entity in this regard should be reported to the bank seta for the hotline.

Though that's the number or tip offs you see, it does not say you must report this to me.

Report them to the front hotline, be that as requested, to give us as much.

Detailed as possible in any reports to the bankseta so that we are able to investigate and take action.

Again against the perpetrators joint venture in case of a joint venture, please submit documents for each.

Company, you must have double double order documents. You need to send a double double.

I don't how to put it, but on the references, no you cannot send double double references, but it means you can use. Let's say you are joint venture on those references.

Company X is bringing 2 references and then company Y is bringing 3 references.

And yes, that's possible.

Can bring to reference from company one and three references from company. The other company that is doable.

You cannot do a joint reference unless you work together on a particular project previously.

I think that is possible.

OK, this is our SBD one that you need to fully complete.

Please fully complete then another issue is people sometimes when they go to their CSD report.

Maybe it's saying non text compliant. They decide to give us a search pin whatsoever.

Please, we don't want your search pin.

We want your CSD number and your CSD report so you are able to see if you are registered on the CSD.

Whether it's noncompliant or whatsoever, whatever information we don't, we don't, we don't even look at that information.

What's important to us there is the CSD number.

Please give us the CSD report.

We don't want your text pin.

Please assist us. We want to see if you are registered on CSD, not to see if you are paying taxes.

If they say you are non compliant, that will be dealt with appointment stage. At this stage you want to see. Yes I am registered on CSD, that's all.

Thank you.

You need to fully complete this document.

I will update this information, this supposed to say JK Quinika. This is supposed to say jkk at bankseta.

Apologies for that error.

I will fix it when I upload this document, I will correct that information.

This is SBD 4 document that you need to also fully complete.

And sign SBD 6.1 fully complete.

And sign, you know this document. You work on them every day. And I also want two witnesses here, not one.

They say witness number one and witness number two was I will be going around chasing people to to so they can add another witness.

Here, please, let's not waste.

Time. Let's fully complete our document. So we are also able to finalize the tender process on time.

This we have already touched on on how this points will be scored and then this is the way you will be scoring your points.

You say a yes and a no, and then it will be 7 point.

Then you tell us who are those directors?

And then women ownership.

Yes or no.

Then you tell us, who are those women?

Youth. Yes. No. Who are those?

You and then disabled owners and disabled employees. You tell us and who are they?

Then small businesses, you tell us if you are a small business or not, a small business and you tell us how much you made in.

The financially your prior financial year, so able to gauge here.

Then false information we've dealt with that you need.

This is the document that is part of a mandatory documents. It is part of the mandatory document. Is a mandatory submission.

It must be there.

If it's not there, the bid evaluation will deal with you accordingly. And then please indicate a yes and a no on this document and then if it's a no, just tell us it's a no because of XY and Z.

But if it's a yes, yes, there's nothing wrong with the. Yes, yes.

Just show that it's it is a.

Yes, yes, I think that is clear. That is clear.

What is clear, and the name of the bidder signature and the date?

All these documents need to be signed and dated.

Your weather is a signature sign and data.

I don't want to come back and say, put a date here on this.

Admin document.

And then I've come to the end of my presentation.

And we are also able to take your questions with my leader here.

And honourable Dr.

You can raise your hands if you've got any question, and also if you don't have any question, it's also fine.

Any questions from the floor?

Yes, I see some hands.

I see some hands there.

I see some hands there. OK, perfect.

Best one I've got. Thomas Thomas. The floor is open.

TM Thomas Mangwiro 1:02:01

Thank you.

My question is.

I've got two questions.

One you mentioned on the document that it's 150 mailboxes that might differ in terms of how many users actually send and receive e-mail.

I just wanted to get clarity.

That is the same or the it's different the belly buttons as in humans that actually send and receive emails.

JK Jackie Kwinika 1:02:27

Doctor.

DR Dr. Tsietsi Raleting 1:02:32

We have 92 humans.

I'm not sure.

Of the section in this thing I will just go up and check.

TM Thomas Mangwiro 1:02:43

I think it was 3 point something.

DR Dr. Tsietsi Raleting 1:02:46

Yeah, 3.1.

It's that 150 mailboxes.

But in 1.2 bencita.

Public entity with about 92 staff complement we are.

We are, so to speak now, with the ones that are left.

We are about 89 so but I by the time of our will be somewhere there around 192 or more.

Oh, so not 100 and 9292 or more. Yeah, yeah, yeah.

TM Thomas Mangwiro 1:03:19

And oh OK92OK.

Thank you for that. And then my second question is on the billing.

I see that you say.

I think I picked up that you're saying monthly.

Are you able to also have annual billing rather than monthly billing?

DR **Dr. Tsietsi Raleting** 1:03:39

Yes, said Jackie.

JK **Jackie Kwinika** 1:03:43

No, no, no, no it it.

DR **Dr. Tsietsi Raleting** 1:03:46

It's it's tough.

But you know what?

Jackie will correct me, I think with Microsoft, so to speak.

We are doing annual billing and if you can demonstrate your monthly billing and then if you are the one chosen and then we in the SLA because even the human resource system we are paying annual licenses up front.

TM **Thomas Mangwiro** 1:03:56

Correct.

DR **Dr. Tsietsi Raleting** 1:04:09

So it's possible it's not stated in the in the tender Jackie.

TM **Thomas Mangwiro** 1:04:10

Correct.

I would assume that will be rectified at SLA time.

JK **Jackie Kwinika** 1:04:22

Yeah, I I'm I'm not sure.

Doctor. What? What? What would be the best approach?

On this one, but I think Le Le, I think it's something you can discuss with the appointed bidder, my doctor.

TM **Thomas Mangwiro** 1:04:36

OK.

Thank you.

I'm OK.

No more questions for me.

JK Jackie Kwinika 1:04:38

Yeah. OK. Thanks.

I'm not sure.

Number two, I've got Morgan.

The floor is open.

IM Iain Morgan 1:04:48

Thank you very much.

I've got a couple of questions.

Well, 3.

I just wanted to find out on the processing schedule you have a section for user awareness. What does bank Seta see as user awareness?

JK Jackie Kwinika 1:05:07

Doctor.

DR Dr. Tsietso Raleting 1:05:11

We see user awareness as a session.

That the technology provider.

Will make users aware of the features of that solution.

That's how we see the user awareness for these peoples. Let's say for example.

The The the Ts e-mail continued to solution that will be installed by yourself Morgan.

It needs maybe mobile app installation for example.

Then the user can install that in their device or it needs to be accessed via the web browser and then now you guide the users how to how to retrieve information. How to use this thing.

If the exchange is down, how to we we we understand it as such as how to use how the users can be made aware of using the technology you provide.

IM Iain Morgan 1:06:19

OK.

Great. So it's specifically, you know, the functionality of the software, not something like security awareness in general.

The other question I had also on the pricing schedule, where do the licensing costs fall in?

Is it under the Technical Support and maintenance?

Or where do we put the licensing costs in for the solution?

DR **Dr. Tsietsi Raleting** 1:06:50

Yeah.

We we we actually there was a nice take on this thing because almost every other solution was licensed. But but the other members ask what if I have no licensing solution so would request that.

If you can, then you'll put it on the Jack.

Jackie, that that section where it is not included in the blue section, Jackie, maybe you can.

JK **Jackie Kwinika** 1:07:19

Krishna.

DR **Dr. Tsietsi Raleting** 1:07:20

Yeah, as an additional.

If you can filter it in the support maintenance and then so is good then for us to make it itemized and all that, we can always look at it during that time of.

Contracting, Morgan.

But please make sure that all costs that you require from us over five years are captured in.

Thanks.

IM **Iain Morgan** 1:07:52

No problem, just wanted to get an idea of where things that I was looking for that kind of cost to go in.

Then my last question is on the team member Two's exchange certification.

Is there a specific certification that BANKSETA is looking for?

The reason?

I ask is that because Microsoft hasn't had a dedicated exchange online certification for a while now? So is there something specific you're looking for or will expired certificates?

Be acceptable as well because you have to renew your certificate of Microsoft every year. That's why I'm asking.

DR **Dr. Tsietsi Raleting** 1:08:33

But to be safe, we will not accept.

Expired certification.

We quite found it very hard with Microsoft, especially during this time of online services and all that. But if you can have.

The office or the M365 that also stays the exchange online.

That should be sufficient.

IM **Iain Morgan** 1:09:05

OK.

Thank you very much.

DR **Dr. Tsietsi Raleting** 1:09:05

Yeah.

JK **Jackie Kwinika** 1:09:07

You're welcome, but the next one.

Vuze.

VM **Vusi Machimane** 1:09:13

Thank you, chair.

OK, my question is with the resources 'cause I had.

Mentioning that we we mustn't submit our usual CVS, the ones which are in our template.

So I wanted to ask, since we're going to fill in that information, the project experience and all those things.

Will it suffice to own? OK, since we don't have a space in the P document where we attach our qualifications?

AJ **Angus Johnson** 1:09:37

Oh.

Yeah, yeah.

VM **Vusi Machimane** 1:09:43

Is it fine?

AJ **Angus Johnson** 1:09:44

Yeah, no information, but.

VM **Vusi Machimane** 1:09:44

Maybe, perhaps we can.

Can I hear some sound if I can finish my question OK.

So I was what I'm asking is that is it fine that we have a separate me, let's say maybe a a tab where we're gonna put in the qualifications excluding the CVS since you said you mustn't submit the the CVS in our template.

To support the qualifications which are required separately, since the information will be completed on the bid document.

JK **Jackie Kwinika** 1:10:14

Yeah, if you, let's say you you submitting an indexing nicely then on an index you can say qualification and then also you can take those tables and say experience of the team members or you can take table for for for team leader then underneath the table for team.

VM **Vusi Machimane** 1:10:20

OK.

OK.

JK **Jackie Kwinika** 1:10:33

Leader, you put the team leader's qualification and then table for team member. One underneath is going to be match.

VM Vusi Machimane 1:10:35
OK.

JK Jackie Kwinika 1:10:39
Match is be much easier for the evaluation team to find the information.

VM Vusi Machimane 1:10:43
Alright, thank you so much.
I appreciate it.

JK Jackie Kwinika 1:10:45
You're welcome.
I see.
Thomas, is that a repair hand?
Thomas.

TM Thomas Mangwiro 1:10:55
Apologies, I should put it down.

JK Jackie Kwinika 1:10:58
OK.
Thank you.
Not sure if there is any other business to discuss before we adjourn.
I don't see any other hand. It means we are clear.
Thanks. Thanks everyone for making time.
To attend this briefing session and wishing you all the best with your proposal, this meeting is adjin.

DR Dr. Tsietsi Raleting 1:11:25
Nice one, Jackie.

JK Jackie Kwinika 1:11:27
And last one last one, last one.

This will be uploaded on the on the Bankseta website, but I'll normally wait for the questions.

DR **Dr. Tsietsi Raleting** 1:11:36
But.

JK **Jackie Kwinika** 1:11:41
And then after I've received all the questions, I'm able to upload, let me check the wish date we put here.
We said close of business Friday 30th.
We will be taking questions until the 30 days of.
Jen, meaning, I'll post this on.
Did you have on the Fed that you can have this but?
It's fine.
I will try and upload this so you can start working, maybe can help you.
I'll upload it as soon as I can and then if there are any questions, I'll upload them by the 3rd of Feb.
I think we covered thanks everything again.

DR **Dr. Tsietsi Raleting** 1:12:27
Jackie and Elder winners but.

VM **Vusi Machimane** 1:12:27
Thank you.

□ **Jackie Kwinika** stopped transcription